

Elite

Contract Furniture



An Introduction To Elite 2023 Brochure

www.elitecontractfurniture.co.uk



Elite Bedding Co. Ltd.

Employee Bulletin November 1986

In this the first of an occasional series of internal newsletters to all employees I would like to start by thanking everyone for their help over the initial transition period following our founder Mr. Weiss's official retirement, and to wish him good luck in his retirement. Needless to say "Fred" will not be absent from our midst all the time, and his assistance in continuing the company will be invaluable to us. Obviously there will be, over a period of time, changes perhaps in the style of management, but these will be done gradually and only where necessary to increase the efficiency and the effectiveness of the company as a whole.

I would also like to extend to everybody involved in the company a particular thanks for the extra effort put in during the last three or four months to maintain a higher than normal output in order to meet the special demands which the recent changes in legislation, regarding DMS supplementary benefits, resulted in. As many of you may be aware, we have for several years now, produced a reasonably high percentage of our total production for use by people obtaining assistance from the DHSS to purchase beds. From the 11th August this procedure has changed, and as a result of this, a considerable backlog developed with the mad rush of claims for this assistance, which were put in prior to 11th August. This backlog has now been reduced to a trickle and we are reliably informed by the DHSS that, unfortunately, the amount of business which we are likely to get from this source, over the next six months at least, is not going to be high at all. This is particularly worrying because of the fact that, traditionally after the middle of November and right through till the middle of April, we have a fairly lean spell of orders from our other major customers.

Introducing

ELITE CONTRACT FURNITURE

Thank you for downloading our company introduction brochure. This highlights a little about the companies past, while introducing you to what we do, and how we work with customers across the UK to help their businesses flourish.

Elite Contract Furniture was founded in 1954 by my father, Fred Weiss. Working in the Gorbals, Fred quickly built Elite into a reputable, local manufacturer. Today Elite is still based in Glasgow and is managed by myself, his daughter Betsy, and his grandson, Greg.

We continue to create bespoke beds, mattresses and soft furnishing to this day, working with local craftsmen to create wonderful, one of a kind pieces. We also work with the finest UK and European suppliers to source high performing contract furnishings, allowing us to produce turnkey solutions.

Please get in touch with any questions.



Betsy Winston

BETSY WINSTON

MANAGING DIRECTOR

Working With Elite

OUR DESIGN PROCESS

Whether you know exactly what you are looking for, or just know something in your business needs to change, we can help. Our product specialists have decades of experience helping businesses grow through clever, beautiful interiors.

Initially we like to invite customers into our showroom where you can browse a selection of our hotel, care and restaurant furniture, while getting to know the team. Our fabric library has hundreds of fabrics for you to browse and is a great way to get inspired.

If you are unable to travel to Glasgow, our team can visit your site for consultation. We always find that meeting in person allows for a strong working relationship to be formed, while allowing for more productive brainstorming and selection of colours, designs and requirements for your scheme.

After our consultation, we get to work creating quotations for the work based on your needs and budget. Once agreed upon, we get to work sourcing and building all the items needed to create the perfect space for you.



Design

Whether you prefer opulent luxury or industrial style design, we have experience working in a very extensive range of styles.

Our fabric library has hundreds of books with thousands of colours, patterns and materials to choose from. If you have a vision, we can find what you're imagining. If you have no idea where to start, we can help you become inspired.



Made to Order

Since we opened in 1954, we have provided one of a kind products for our customers. Our bed bases, headboards and soft furnishings are all made to order.

We work with great local craftsmen who make each item to order, casting a keen, professional eye over each item you order with us.



Deliver

As with every step of the process, we are flexible to our customers needs right through to the delivery and installation stages.

We are just as happy for you to collect from our door, as we are to deliver to yours. Where a little more help is needed, we can arrange for a full white glove delivery, installation and cleaning service as requested.

What do We Do?

FROM DESIGN TO DELIVERY

Design consultation

Manufacturing

Theme board creation

Sourcing

Floor plan evaluation

Delivery planning

Quoting

Scheduling

Sampling

Installation

Site visit

Aftercare

Site Measuring

Cleaning demos





Elite

The Process

EVERYTHING WE DO IS FLEXIBLE TO YOU

Every business, every person and every space is unique.

All project completed with Elite follow the same five steps, each carefully altered to address the specific, unique needs of the persona and business we are supporting.

From the timescale we work to, communication methods, budgets, delivery, support and products we know that every person and business has a personal aim when undergoing a refurbishments.





Contact

Get in touch with the team via phone, email, or using the contact page online. All info is on the back page of this brochure.



Design

All projects start with you meeting our product team, who can help you whittle down your fabrics, colours and products to create design schemes.



Quote

Once designs have been refined, we start working build your no obligation quotes, highlighting the various options you have to continue working with Elite.



Manufacture

Having confirmed the quotation that best suits your needs, we get to work creating and sourcing the items needed to provide everything you want and need.



Delivery

Whether you want to collect from us, for us to deliver, or full installation into each room, we help you right through to the delivery of goods.



Hotel

FROM B&BS TO LARGE CORPORATIONS

Hotel furniture must provide lavish comfort expected from a home away from home, while withstanding frequent wear, tear and unexpected accidents.

Whether you need a new mattress or are looking for a complete redesign from the flooring to lights, we can help with as much or as little as you are looking for.

We work with the finest UK and European fabric suppliers using materials specifically developed for hospitality environment. They feature a wide range of specialist characteristics including high rub test, antibacterial coatings and being easy to clean and care for.

Working with a contract furniture specialist is the best way to ensure you get long lasting, stylish furniture for your business.

Healthcare

HOME AWAY FROM HOME

Care homes are tasked with the challenge of providing comfortable furniture to suit a range of physical abilities and medical conditions, all while being a comfortable, stylish new home for their residents.

Our experience with care homes ranges from high end sheltered living, with hotel style furnishings, rights through to more medical, specialist facilities, requiring functional furniture.

Not only working on bedrooms, we have the skills and products to help you furnish dining rooms from cafes to breakfast halls and canteens, as well as social spaces such as cinema rooms, games suites and hairdressing studios.





Restaurant

SPACES AS BEAUTIFUL AS THE FOOD ON THE PLATE

Each restaurant, café, bar and canteen has unique requirements from the size of space, pace of turnover and ambience they are aiming to create. Whether you want your guests to relax for hours sipping on cocktails, or are looking for a fabulous fast food space with smart floorplan and modular tables, we have a breadth of experience working to many styles.

Working with the finest contract furniture suppliers and materials in the UK and Europe, all of our dining room items are specifically developed to help you keep furnishings and finishes clean, fresh and comfortable for your staff and diners.

Not just providing tables and chairs, we have flooring, wall coverings, lighting and accessories to help provide a cohesive, inviting dining setting for your guests, matching the high standard of the food and service you provide.

Meet the team



Betsy

Managing Director



Greg

Director



Kirsti

Product Specialist



Jackie

Product Specialist



Juliette

Product Service
Development



David

Installations



Natalie

Office Administrator



Thank You

We look forward to speaking soon

We welcome you to visit our showroom, open by appointment Monday to Thursday from 8 until 4.

Please contact the team via methods below to arrange an appointment or to discuss your project.



0141 429 1124



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Scan to visit our website

